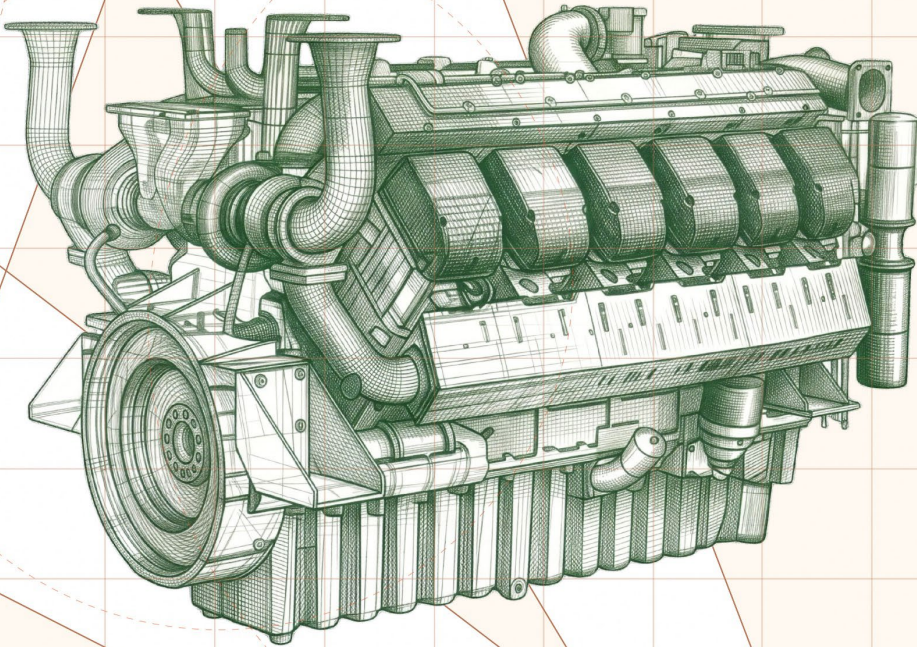


Engineering the Future of Performance



**Earnings Call
Presentation Q1 FY27**
7th August 2026

MADE IN KIRLOSKAR

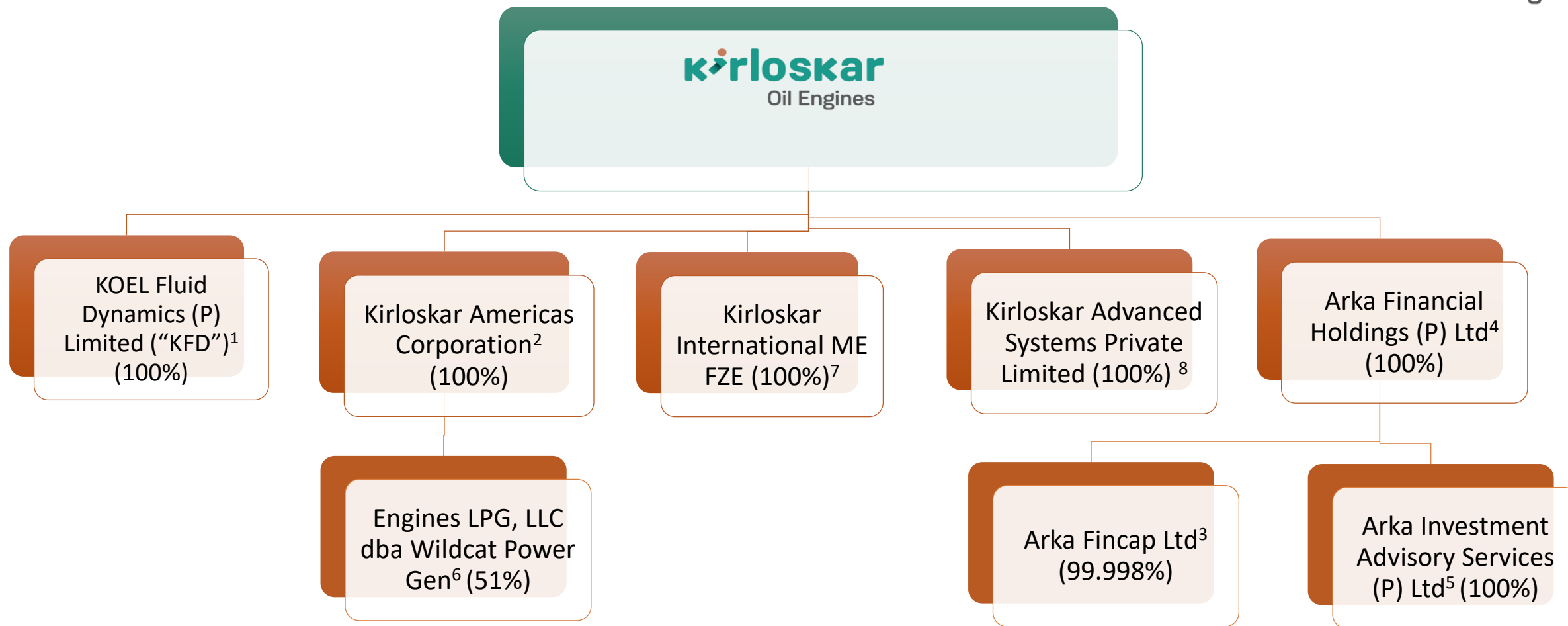
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1 76% with effect from 1st August 2017 and 100% with effect from 26th September 2022. Name change with effect from 8th January 2026 (formerly known as La-Gajjar Machineries Private Limited)

2 with effect from 1st July 2015.

3 with effect from 20th April 2018.

4 with effect from 13th July 2021.

5 with effect from 30th March 2022.

6 with effect from 29th November 2023.

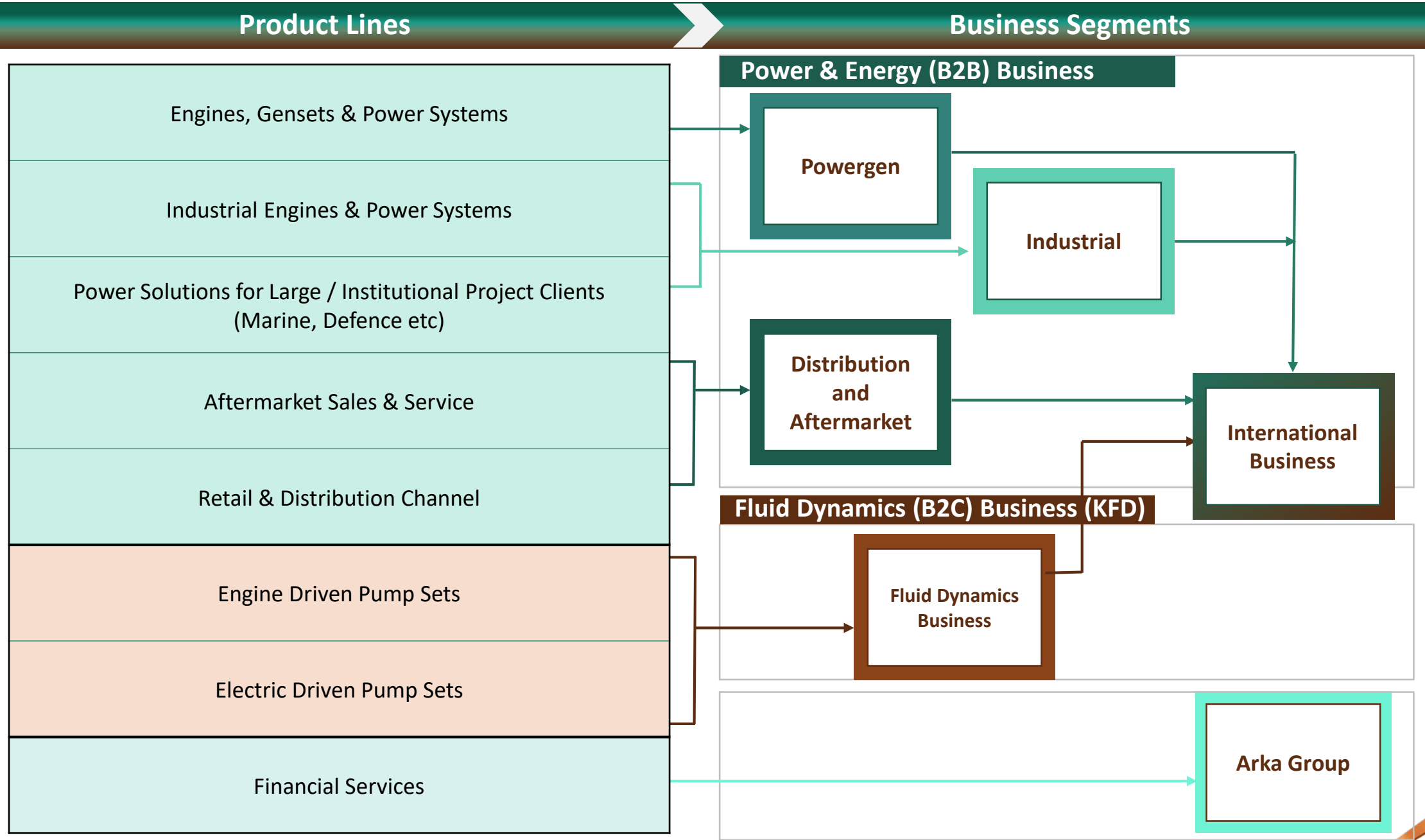
7 with effect from 7th January 2025.

8 with effect from 30th March 2026.

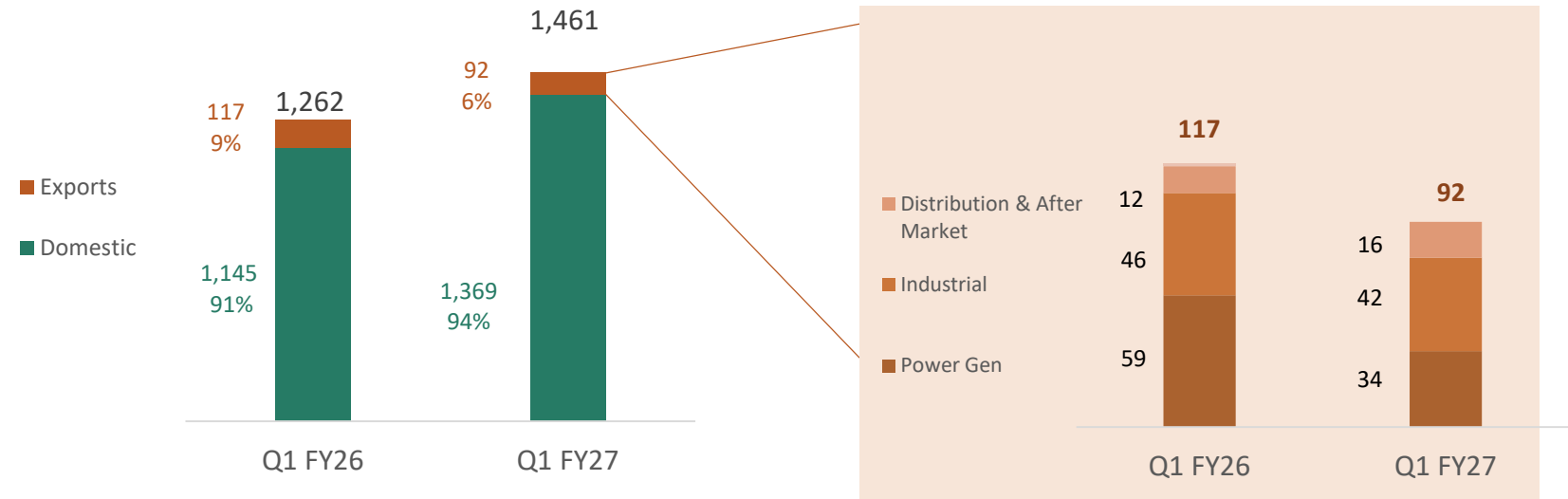
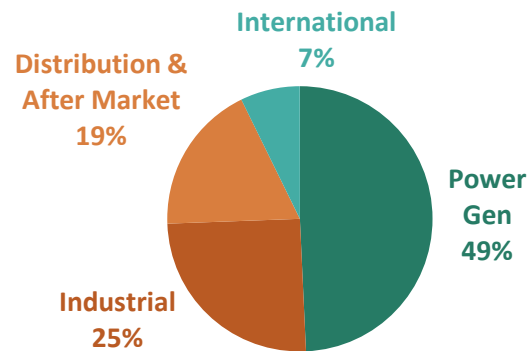
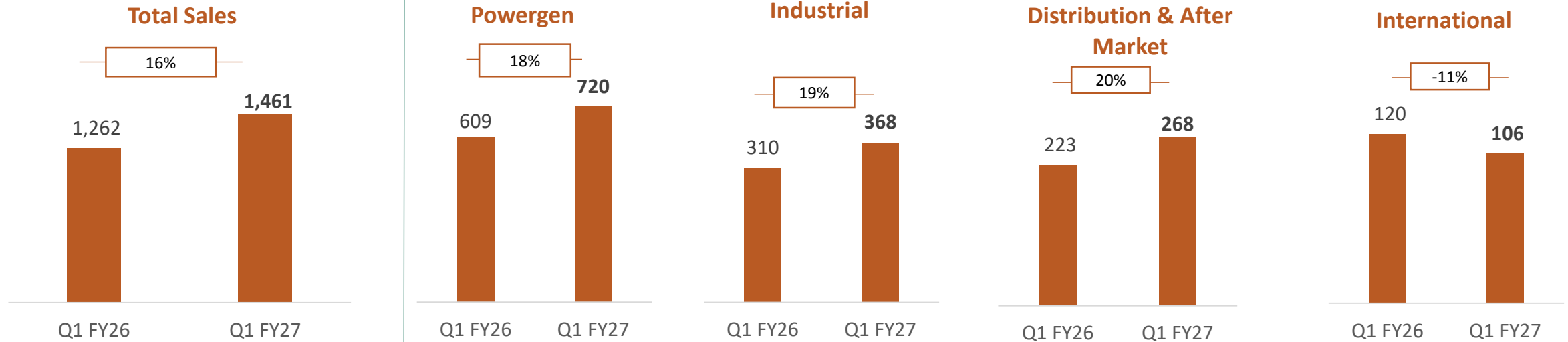
CONTENT

- **BUSINESS OVERVIEW**
 - STANDALONE
 - SALES HIGHLIGHTS
 - CONSOLIDATED
 - SEGMENT OVERVIEW
- FINANCIAL OVERVIEW

Products to Business Segments...



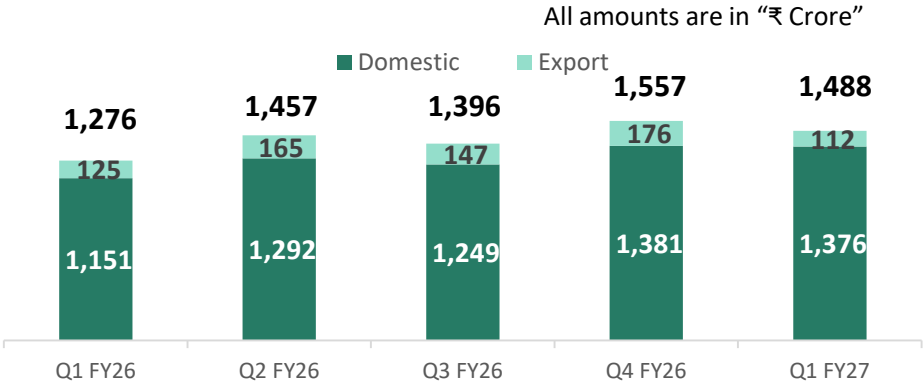
STANDALONE SALES^ HIGHLIGHTS – Q1 FY27 YoY



^ w.e.f. 11th October 2025, standalone B2C business was transferred to KFD (wholly owned subsidiary) and as the B2C operations for the previous year quarter are presented as discontinued operations in standalone financial results, the comparative numbers are regrouped accordingly.

CONSOLIDATED SEGMENT PERFORMANCE OVERVIEW – POWER & ENERGY (B2B)

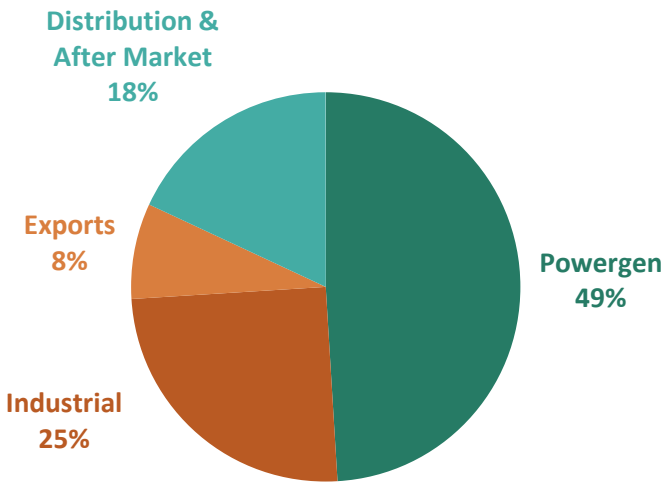
Segment Revenue Trend



Performance Updates

- Double digit growth across all the business segments in domestic market
- Broad based domestic demand across the market segments
- Continued market share gains across domestic Powergen
- Slow down in international markets due to geopolitical uncertainties in the middle east region

Segment Revenue Composition For Current Quarter

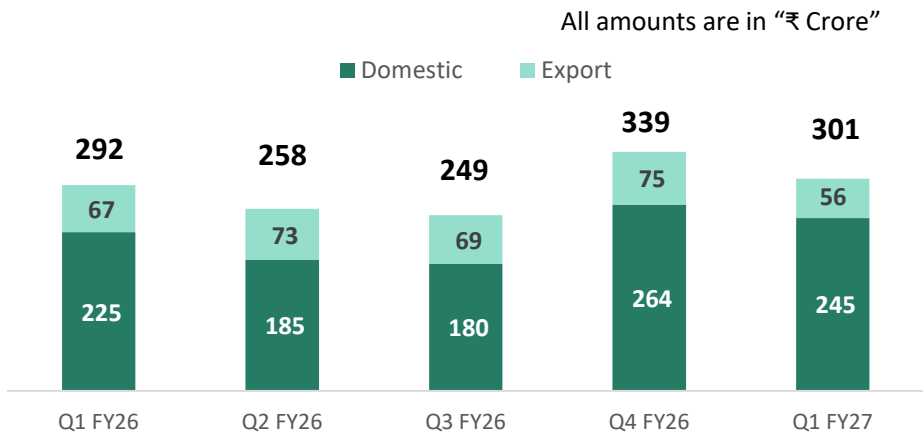


CONSOLIDATED SEGMENT PERFORMANCE OVERVIEW – FLUID DYNAMICS (B2C)



Oil Engines

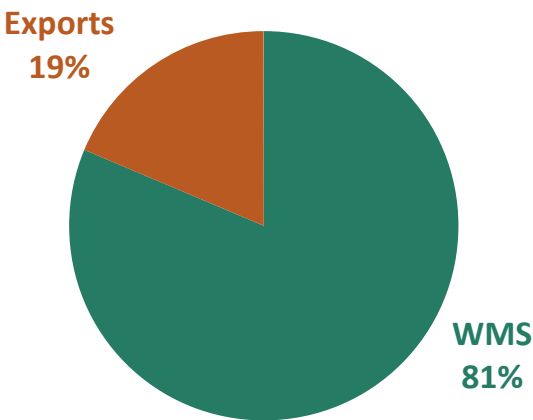
Segment Revenue Trend*



Performance Updates

- 3% YoY growth in the segment revenue, strong domestic expansion
- Business continues to focus on reach and expansion with key channel appointments in the new markets
- Export market experienced slow down due to geopolitical pressures

Segment Revenue Composition For Current Quarter



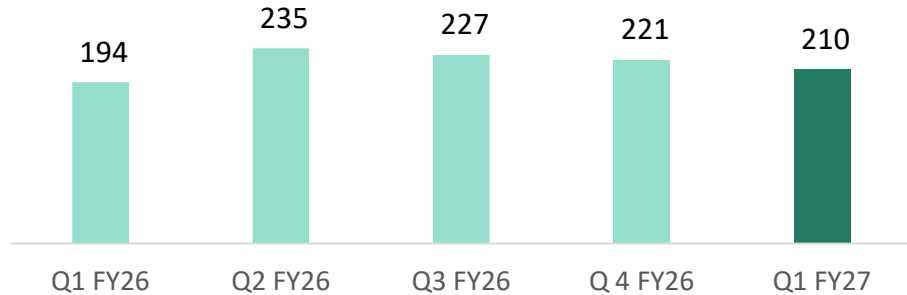
* Numbers are for continuing operations only, as reported in the financial results .The previous periods have been regrouped to make them comparable with those of the current periods.
- As the standalone B2C business transfer transaction was with KFD (wholly owned subsidiary company) , there is no impact on the consolidated financial results.



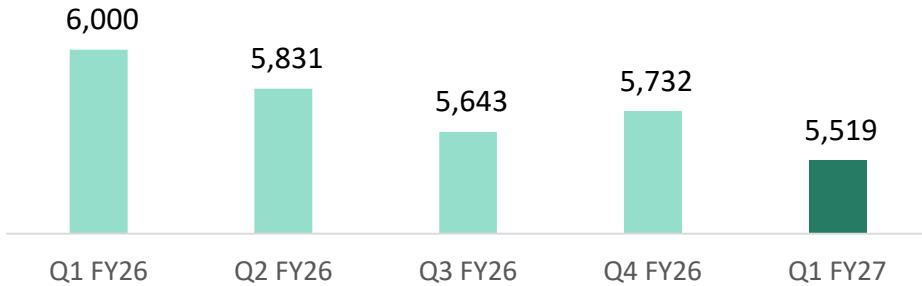
CONSOLIDATED SEGMENT PERFORMANCE OVERVIEW – FINANCIAL SERVICES

Segment Revenue Trend

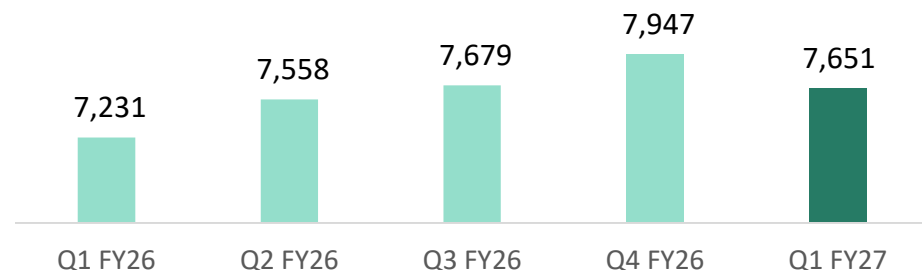
All amounts are in “₹ Crore”



Loan Book¹ Trend



AUM* Trend



Performance Updates

- KOEL's total investment in AFHPL as on 30th June 2026 stood at ₹ 1,053 Crore[#]
- AFHPL Consolidated revenue from operations stood at ₹ 210 Crore in Q1 FY27; a growth of 9% YoY
- AFHPL Consolidated PAT for Q1FY27 stood at ₹ 6.9 Crore & PAT for Q1FY26 stood at ₹ 10.1 Crore.
- Total Debt as on 30th June 26 stood at ₹ 5,033 Crore; Treasury Assets stood at ₹ 874 Crore.
- Debt to Equity Ratio:
 - 30th June 2026 - 3.7
 - 30th June 2025 - 4.2
- Total AUM* as on 30th June 26 at ₹ 7,651 Crore.
- Drive to grow Secured granular retail business continues.

*Excludes treasury assets and includes off balance sheet loan book of AFL

Includes profit of ₹ 53 Crore on holding structure change.

¹ Loan Book denotes On Balance Sheet Loan Book of AFL.

- Figures for the previous period have been regrouped and / or reclassified wherever considered necessary to conform to current period presentation

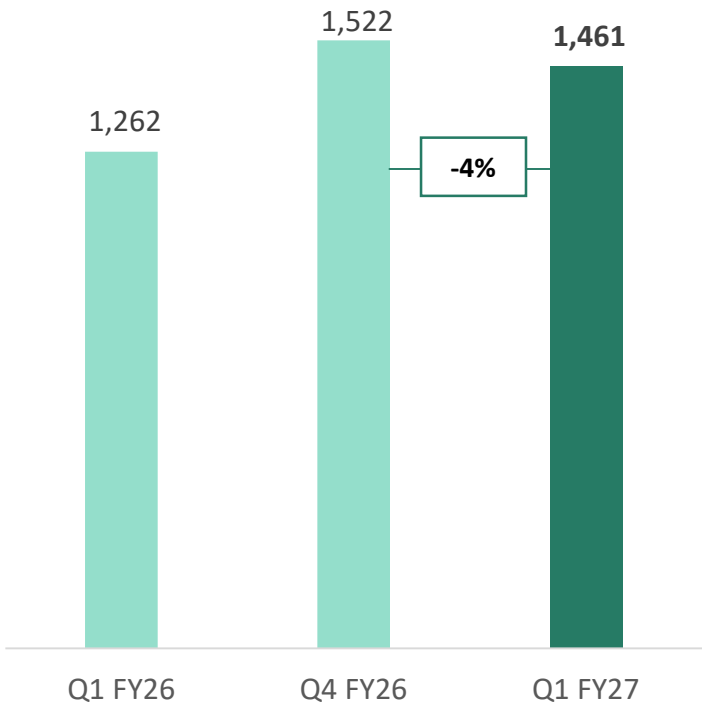
- BUSINESS OVERVIEW
- **FINANCIAL OVERVIEW**
 - **STANDALONE**
 - PERFORMANCE HIGHLIGHTS
 - PROFIT AND LOSS STATEMENT
 - WORKING CAPITAL AND NET CASH POSITION
 - **CONSOLIDATED**
 - PERFORMANCE HIGHLIGHTS
 - PROFIT AND LOSS STATEMENT
 - SEGMENT RESULTS

STANDALONE^ – PERFORMANCE HIGHLIGHTS

Sales

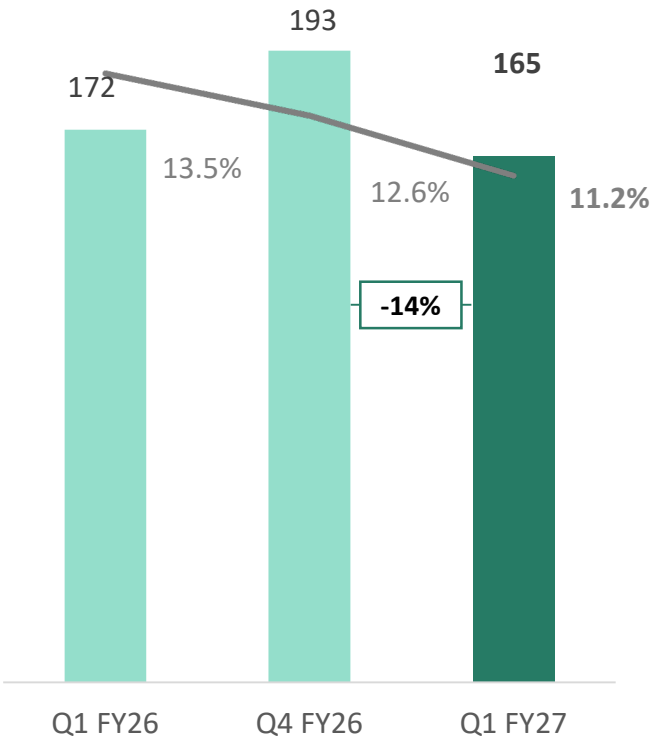
16%

Quarterly



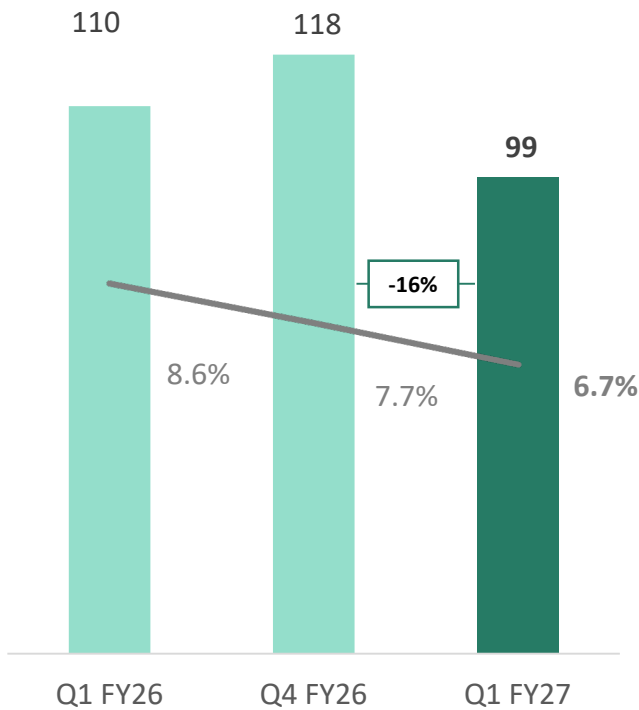
EBITDA & Margin

-4%



PAT & Margin

-9%



-Numbers reported above are from continuing operations only and are excluding exceptional items, wherever applicable.

^ w.e.f. 11th October 2025, standalone B2C business was transferred to KFD (wholly owned subsidiary) and as the B2C operations for the previous year quarter are presented as discontinued operations in standalone financial results, the comparative numbers are regrouped accordingly.

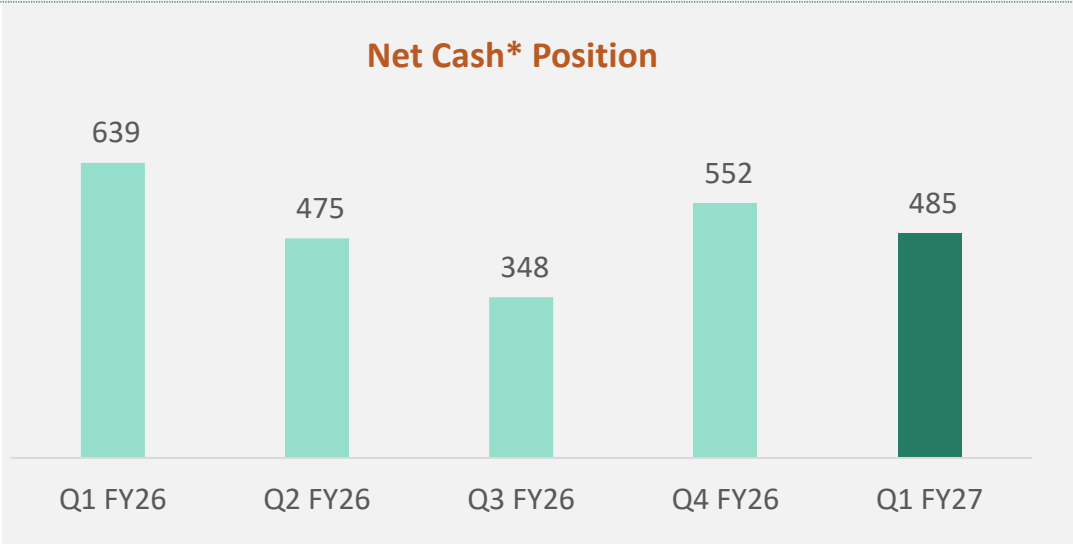
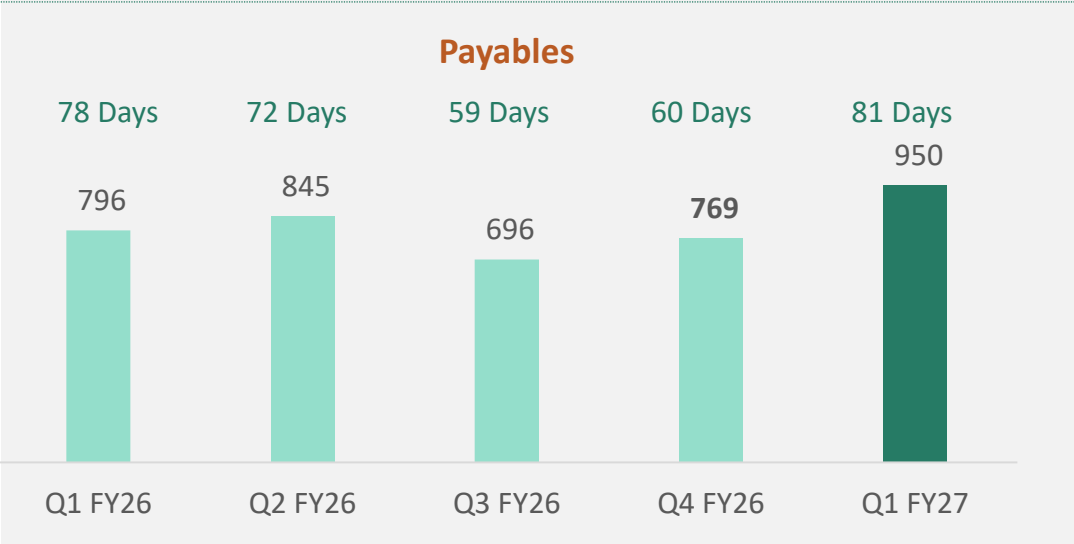
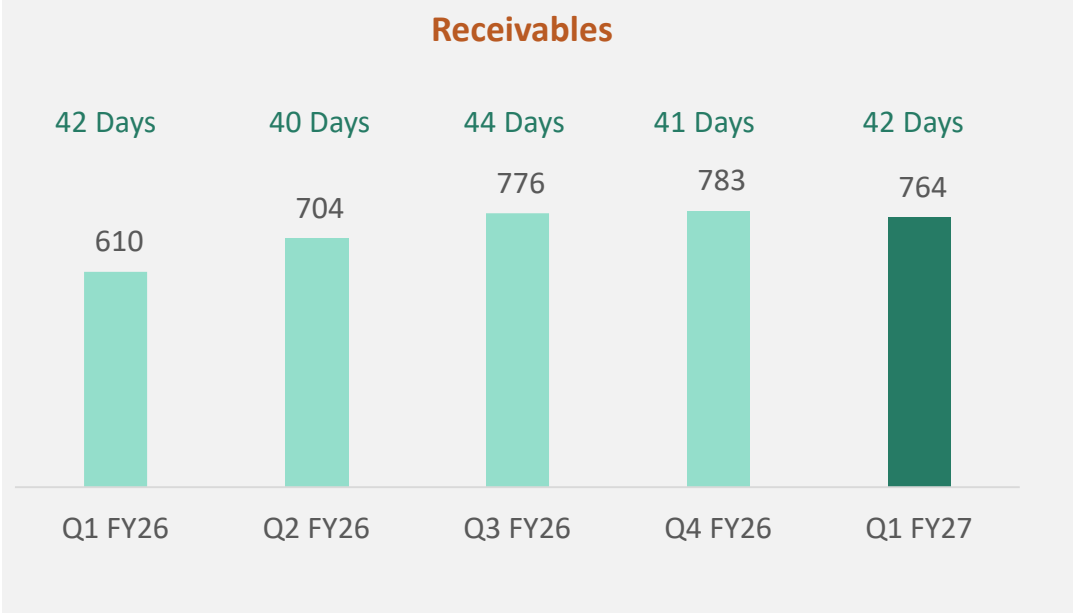
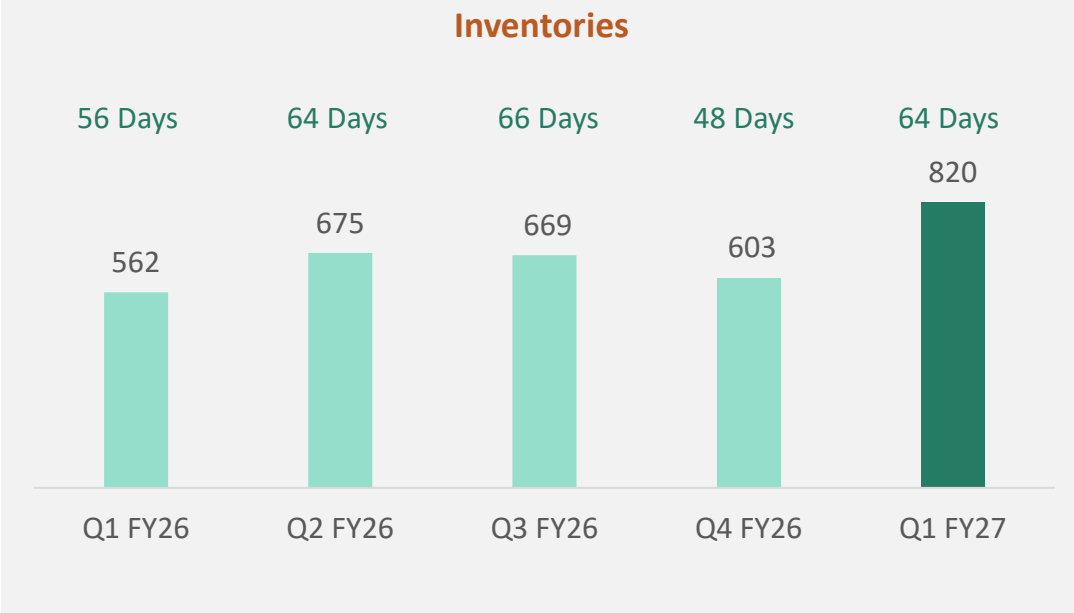
STANDALONE - PROFIT AND LOSS STATEMENT

All amounts are in "₹ Crore"

Particulars	Q1 FY27	Q4 FY26	Q-o-Q	Q1 FY26	Y-o-Y
Net Sales	1,461.4	1,521.7	-4%	1,262.0	16%
Other Operating Income	9.9	13.0	-24%	10.0	-1%
Revenue From Operations	1,471.3	1,534.7	-4%	1,272.0	16%
Raw Material	966.0	1,005.7	-4%	826.8	17%
Employee Costs	111.0	90.9	22%	79.8	39%
Other Expenses	228.8	245.2	-7%	193.7	18%
EBITDA	165.5	192.8	-14%	171.6	-4%
EBITDA Margin (%)	11.2%	12.6%		13.5%	
Other Income	10.8	8.9	21%	12.1	-11%
Depreciation	40.4	39.2	3%	33.1	22%
Interest	2.1	3.1	-31%	3.1	-32%
PBT Before Exceptional Items	133.7	159.5	-16%	147.6	-9%
Exceptional Items - (Expenses) / Income	-	(9.6)	-100%	-	-
PBT From Continuing Operations	133.7	149.9	-11%	147.6	-9%
Tax	34.4	38.8	-11%	38.0	-9%
PAT From Continuing Operations (A)	99.3	111.1	-11%	109.5	-9%
PAT Margin from Continuing Operations (%)	6.7%	7.2%		8.6%	
PAT From Discontinued Operations (B)	-	-	-	13.3	-
PAT From Continuing And Discontinued operations (A+B)	99.3	111.1	-11%	122.8	-19%

- w.e.f. 11th October 2025, standalone B2C business was transferred to KFD (wholly owned subsidiary) and as the B2C operations for the previous year quarter are presented as discontinued operations in the standalone financial results, the comparative numbers are regrouped accordingly.

STANDALONE WORKING CAPITAL AND NET CASH POSITION



Notes : 1) No. of days has been calculated using average value and TTM (Trailing Three Months method).
2)*Net of debt; includes treasury investments and excludes unclaimed dividends.
3) Above numbers are excluding standalone B2C business transferred to KFD (wholly owned subsidiary company).



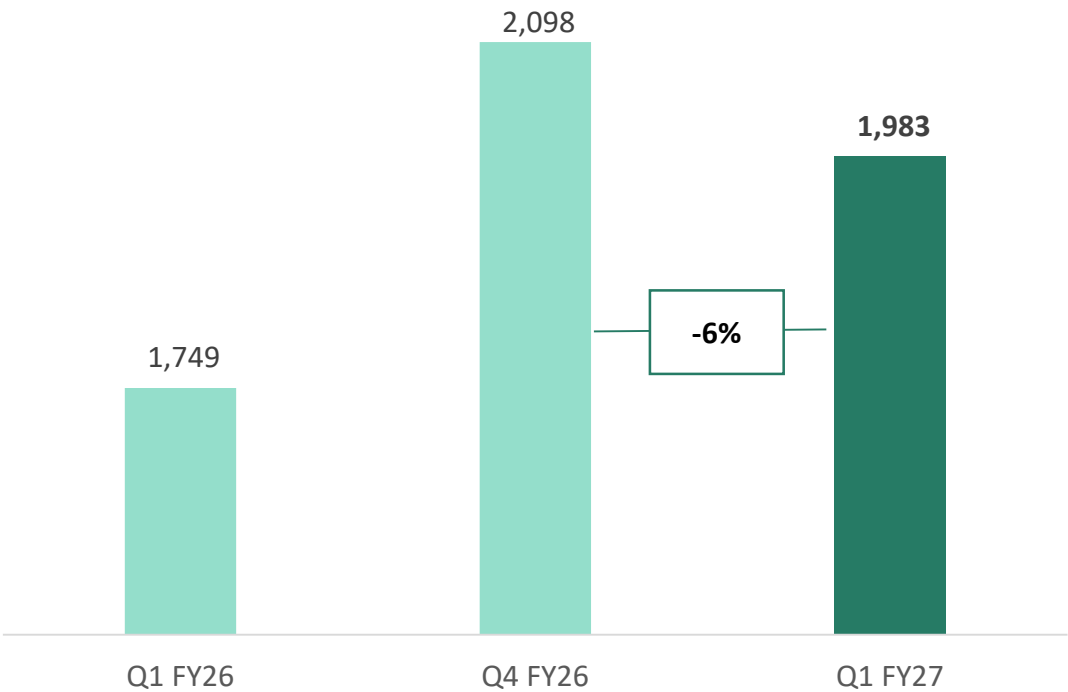
CONSOLIDATED^ – PERFORMANCE HIGHLIGHTS

All amounts are in “₹ Crore”

Sales

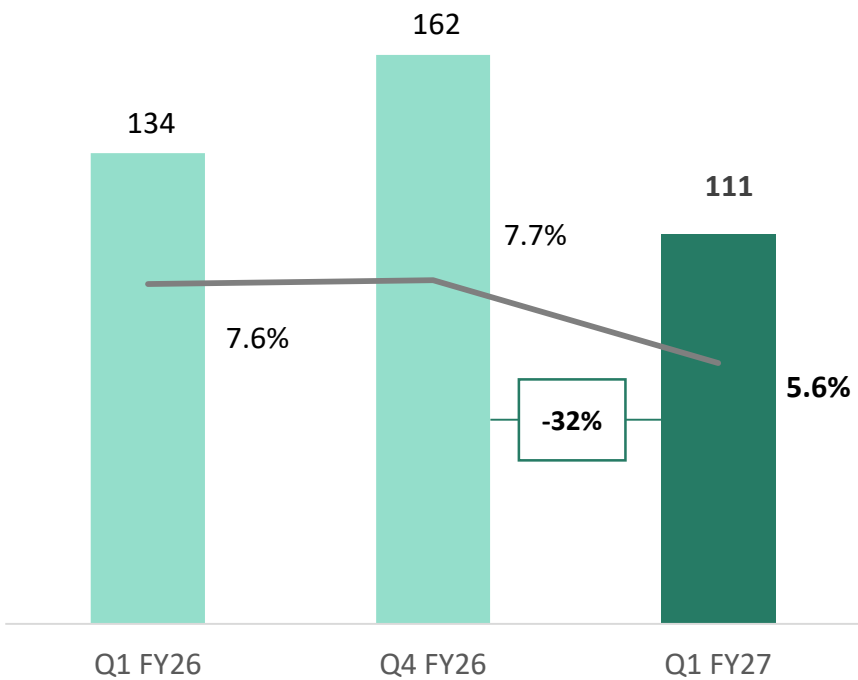
13%

Quarterly



PAT & Margin

-17%



^ Numbers reported are for continuing operations only and excluding exceptional items, wherever applicable.
- w.e.f. 11th October 2025, standalone B2C business was transferred to KFD (wholly owned subsidiary) , as this is within group transaction there is no impact on the consolidated financial results

CONSOLIDATED - PROFIT AND LOSS STATEMENT

Particulars	Q1 FY27	Q4 FY26	Q-o-Q	Q1 FY26	Y-o-Y
Net Sales*	1,982.6	2,098.4	-6%	1,748.8	13%
Other Operating Income	16.9	17.9	-5%	13.0	31%
Revenue From Operations	1,999.5	2,116.2	-6%	1,761.8	13%
Other Income	15.2	11.9	27%	34.70	-56%
Total Income	2,014.7	2,128.2	-5%	1,796.5	12%
Raw Material	1,184.6	1,249.3	-5%	1,018.9	16%
Employee Costs	191.2	162.5	18%	137.1	39%
Other Expenses	323.4	328.0	-1%	279.2	16%
Depreciation	48.5	49.2	-1%	39.7	22%
Finance Cost	116.0	119.8	-3%	139.3	-17%
PBT Before Exceptional Items From Continuing Operations	151.1	219.4	-31%	182.3	-17%
Exceptional Items - (Expenses) / Income	-	(9.4)	-100%	-	-
PBT From Continuing Operations	151.1	210.0	-28%	182.3	-17%
Tax	40.0	54.8	-27%	48.1	-17%
PAT From Continuing Operations (A)	111.1	155.2	-28%	134.2	-17%
PAT Margin From Continuing Operations (%)	5.6%	7.3%		7.6%	
PAT From Discontinued Operations (B)	-	-	-	4.7	-
PAT From Continuing And Discontinued Operations (A+B)	111.1	155.2	-28%	138.9	-20%

*Net Sales includes revenue from financial services business.

- w.e.f. 11th October 2025, standalone B2C business was transferred to KFD (wholly owned subsidiary) , as this within group transaction there is no impact on the consolidated financial results.

- The previous periods have been regrouped to make them comparable with those of the current period.

SEGMENT RESULTS^ - CONSOLIDATED

Particulars	Q1 FY27	Q4 FY26	Q-o-Q	Q1 FY26	Y-o-Y
Segment Revenue					
B2B	1,488.4	1,556.7	-4%	1,276.3	17%
B2C	301.0	338.9	-11%	291.8	3%
Financial Services	210.2	220.6	-5%	193.7	9%
Revenue From Operations	1,999.5	2,116.2	-6%	1,761.8	13%
Segment Results[#]					
B2B	114.6	152.2	-25%	139.3	-18%
B2C	25.8	42.1	-39%	27.7	-7%
Financial Services ^{##}	9.4	28.1	-67%	13.7	-31%
Unallocated	5.7	3.6	55%	7.5	-24%
Total	155.4	226.1	-31%	188.1	-17%
Less:					
Finance Costs [*]	4.4	6.7	-35%	5.8	-24%
Exceptional Items- (income)/expense	-	9.4	-100%	-	-
Profit Before Tax From Continuing Operations (A)	151.1	210.0	-28%	182.3	-17%
Profit Before Tax From Discontinued Operations (B)	-	-	-	4.5	-100%
Profit Before Tax For The Period (A+B)	151.1	210.0	-28%	186.9	-19%

[^] Numbers reported are for continuing operations only. The previous periods have been regrouped to make them comparable with those of the current period.

[#] Profit/(Loss) before exceptional items, tax and interest from each segment

^{##} Profit/(Loss) before exceptional items, tax and after interest.

^{*} Other than the interest pertaining to the "Financial Services" segment.

- Since the standalone B2C business transfer transaction is with a wholly owned subsidiary company i.e KFD, there is no impact on the consolidated financial results.

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